

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

=> => => => => =>

Bidder

Davidson Titles, Inc

For Item I, Trade; Item II, Non-Trade; and Item III, Textbook Publications, a percent discount shall be offered as follows: List less 25 % Discount
For Item IV, Net Publications, a handling charge shall be as follows: \$Zero each
Enter Zero if No Discount or No Charge

PUBLICATIONS

	Item I	Item II	Item III	Item IV
	TRADE	NON-TRADE	Text-	NET
	Discount	Discount	Books	Handling
				Charge
<u>A.-E. PRINT</u>				
A. CLOTH BINDING				
Discount/Charge per copy	<u>25</u> %	<u>25</u> %	<u>NA</u> %	\$ <u>0</u>
Volume Pricing-Price Breaks				
for Single Title: _____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>
_____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>
_____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>
B. LIBRARY BINDING				
Discount/Charge per copy	<u>25</u> %	<u>25</u> %	<u>NA</u> %	\$ <u>0</u>
Volume Pricing-Price Breaks				
for Single Title: _____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>
_____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>
_____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>
C. PAPERBACKS, QUALITY				
Discount/Charge per copy	<u>25</u> %	<u>25</u> %	<u>NA</u> %	\$ <u>0</u>
Volume Pricing-Price Breaks				
for Single Title: _____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>
_____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>
_____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>
D. PAPERBACKS, MASS MARKET				
Discount/Charge per copy	<u>NA</u> %	<u>NA</u> %	<u>NA</u> %	\$ <u>NA</u>
Volume Pricing-Price Breaks				
for Single Title: _____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>
_____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>
_____ copies	<u>1</u> %	<u>1</u> %	<u>1</u> %	\$ <u>1</u>

NEW HAMPSHIRE STATEWIDE CONTRACT FOR BOOKS, NON-PRINT LIBRARY
MATERIALS, AND RELATED ANCILLARY SERVICES

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Davidson Titles, Inc.

PUBLICATIONS

	<u>Item I</u>	<u>Item II</u>	<u>Item III</u>	<u>Item IV</u>
	<u>TRADE</u>	<u>NON-TRADE</u>	<u>Text-</u>	<u>NET</u>
	<u>Discount</u>	<u>Discount</u>	<u>Books</u>	<u>Handling</u>
				<u>Charge</u>
E. PREBOUND HARDBACKS				
Discount/Charge per copy	<u>NA</u> %	<u>NA</u> %	<u>NA</u> %	\$ <u>NA</u>
Volume Pricing-Price Breaks				
for Single Title: _____ copies	<u> </u> %	<u> </u> %	<u> </u> %	\$ <u> </u>
_____ copies	<u> </u> %	<u> </u> %	<u> </u> %	\$ <u> </u>
_____ copies	<u> </u> %	<u> </u> %	<u> </u> %	\$ <u> </u>
F. <u>NON-PRINT AND OTHERS</u>				
Discount/Charge for single unit				
1. Audio Cassettes (music, educational, etc.)	<u>10</u> %	<u>10</u> %	<u>NA</u> %	\$ <u>0</u>
2. Audio Visual Materials	<u>10</u> %	<u>10</u> %	<u> </u> %	\$ <u>0</u>
3. Books on Tape Abridged	<u>10</u> %	<u>10</u> %	<u> </u> %	\$ <u>0</u>
4. Books on Tape Unabridged	<u>10</u> %	<u>10</u> %	<u> </u> %	\$ <u>0</u>
5. CD-ROM (fixed price only- no online services)	<u>10</u> %	<u>10</u> %	<u> </u> %	\$ <u>0</u>
6. CD-ROM (additional discount if offered in conjunction with an online service)	<u>NA</u> %	<u>NA</u> %	<u> </u> %	\$ <u>0</u>
7. CDs (music, etc.)	<u>NA</u> %	<u>NA</u> %	<u> </u> %	\$ <u>0</u>
8. Encyclopedias	<u>5</u> %	<u>5</u> %	<u> </u> %	\$ <u>0</u>
9. Laser Disc	<u>NA</u> %	<u>NA</u> %	<u> </u> %	\$ <u>0</u>
10. Maps	<u>NA</u> %	<u>NA</u> %	<u> </u> %	\$ <u>0</u>
11. Microcomputer Software (educational)	<u>NA</u> %	<u>NA</u> %	<u> </u> %	\$ <u>0</u>
12. Microform (Microfiche and microfilm)	<u>NA</u> %	<u>NA</u> %	<u> </u> %	\$ <u>0</u>

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PUBLICATIONS

	Item I	Item II	Item III	Item IV
	TRADE	NON-TRADE	Text-	NET
	Discount	Discount	Books	Handling
				Charge
13. Slides	<u>NA</u> %	<u>NA</u> %	<u>NA</u> %	\$ <u>0</u>
14. Video Tapes (feature film, educational, etc.)	<u>10</u> %	<u>10</u> %	<u>1</u> %	\$ <u>0</u>
15. Other (please specify)				
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____

Volume Pricing-Price Breaks for Section F for Multiple Units-List Non-Print Sub-Item Numbers: (Aggregate pricing to be offered on subsequent pages)

10% for all except encyclopedias which are 5%.

No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____

Charge

Services-Specify

G. SERVICES
See Page 20,
"Detailed Specifications."
Bidders to specify the
services they offer.

1. Catalog Kits

\$.85

card kit only includes
cards, pocket, spine, datedue

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2. Cataloging and Processing
data disk, barcodes,
data sheet

\$ 20.00
\$.55
\$
\$.49
\$

disk only
per item disk protected
barcode, data kit
per item disk unprotected
barcode, data kit

3. Rebinding of Paperbacks

NA

\$ NA
\$
\$
\$
\$

4. Shelf Ready Books
includes kit, pocket,
checkout, spine attached

\$.85
\$
\$
\$.55
\$

mylar if book has dust jacket
as requested

5. Customized Reports

Sales, Status,
Cancellation

\$ 0
\$
\$
\$
\$

6. Bibliographic Records

available

\$ 0
\$
\$
\$
\$

7. Security Tape

tattle tape
checkpoint

\$.35
\$.35
\$
\$
\$

located as specified

8. Bar Codes

available

\$.10
\$.20
\$
\$
\$

unprotected
protected
no charge for attaching

9. Other - Bidder to list:

see specification
sheet

\$
\$
\$

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Bidder

Davidson Titles, Inc.

See "Discounts," "Aggregate Discounts," clauses and "Detailed Specifications." Please specify the amounts that apply in the left column and the discounts to the right of the solid line.

DISCOUNTS

Item I	Item II	Item III	Item IV
TRADE	NON-TRADE	Text-	NET
Discount	Discount	Books	Handling
			Charge
			\$ or %
Discounts for these categories are % 25% from list for books and 10% for audio video CD-ROM materials with the exception of encyclopedias which are 5%.			
		NA	0
		%	%
		%	%
		%	%
		%	%
		%	%
		%	%
		%	%
		%	%

VOLUME PRICING-PRICE BREAKS for agency's aggregate purchase in dollars. Please specify the amount that applies: \$ _____

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide: \$ _____

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ _____
\$ _____
\$ _____

Electronic Access Ordering Discount

Prepayment Plan Discount

Deposit Account Discount

Approval Plan Discount

Please Explain

0 %
0 %
0 %
0 %

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF THE BID:

1. Number of years in business (three years minimum required): 21
In lieu of three years, previous experience may be considered
or five references may be provided.
See "Qualification of Bidder" clause.
2. If bidder does not meet the three-year requirement, has either
documentation of previous experience or the required five
references (including company name, contact person, complete
address, telephone and fax numbers) been attached? NA YES ____ NO ____
3. Does bidder offer an electronic access ordering system (optional)?
NA may order via the website ____ YES X NO
www.davidsontitles.com
4. If yes, name of computer software system offered for electronic
access ordering system: _____
5. Is 24-hour rush delivery available (optional)? X YES ____ NO ____
6. If yes, is there an additional charge for 24-hour delivery? X YES ____ NO ____
7. If there is a price additional for 24-hour delivery, on what basis
(state "0" if none)? actual freight charge for service
Charge: \$ _____
8. Is bidder offering foreign product? ____ YES X NO
If yes, please identify: _____
9. Toll-free numbers for state procurement use
(see "Toll-Free Numbers"): Telephone: 800-433-3903 Fax: 800-737-7935
10. If a toll-free number is not currently available, is bidder willing
to establish a toll-free number, if awarded a contract? NA YES ____ NO ____
11. Is bidder prepared to submit the required financial statements
within five business days of request (see "Financial Stability"
clause)? X YES ____ NO ____
12. Guaranteed Delivery (Number of calendar days required to
ship 95 percent of typical order)? 1-45 Days A/R/O

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Davidson Titles, Inc.

13. In the event you may be successful in receiving an award, please provide the following information for inclusion in the Notice of Contract Award to be sent to customer agencies:

Company Name:

Davidson Titles, Inc.

Street Address:

P.O. Box:

P.O. Box 3538

City, State, Zip:

Jackson, TN 38303-3538

Contact Person (please print or type):

Brenda Davidson

Telephone Number:

800 433-3903

Local 731-668-0044

Fax Number:

800 787-7935

Local 731-664-9040

Internet Address (E-mail):

brenda@davidsontitles.com

WWW Site:

www.davidsontitles.com

14. Is the pricing offered the same or lower than that offered to other corporations, institutions, and government agencies' on similar items, quantities, terms and conditions:

☒ YES ☐ NO

If no, please explain:

15. EXCEPTIONS: Does bidder take exception to any of the terms and conditions stated herein?

☐ YES ☒ NO

If "YES", please explain in detail:

Davidson Titles, Inc.

101 Executive Drive • P.O. Box 3538
Jackson, TN 38305 • Jackson, TN 38303-3538
Phone: 800-433-3903 • Fax: 800-787-7935
E-mail: info@davidsontitles.com

Ship To: _____
Contact Person: _____
Address: _____ City: _____
State: _____ Zip: _____ Telephone: (____) _____

Complete Fully to Avoid Delays!

<input type="checkbox"/> Dewey Sears full catalog card kit (See Roman Numeral I only)	\$.85 each	<input type="checkbox"/> MARC Records and barcoding (See Roman Numerals I & IV only)	
<input type="checkbox"/> Dewey Sears catalog card set only (See Roman Numeral I only)	.60 each	<input type="checkbox"/> Pocket Label	.15 each
<input type="checkbox"/> Dewey Sears main entry card only (See Roman Numeral I only)	.35 each	<input type="checkbox"/> Date Due Slip	.25 each
<input type="checkbox"/> Above options available with Lib. of Congress Subject Headings		<input type="checkbox"/> Spine Label	.15 each
<input type="checkbox"/> Theft Detection Service (check one)	.35 each	<input type="checkbox"/> Mylar Jacket	.55 each
<input type="checkbox"/> Checkpoint (Frequency #9.5)		<input type="checkbox"/> Pocket	.25 each
<input type="checkbox"/> 3M Tattle-Tape		<input type="checkbox"/> Check-out Card	.25 each

CIRCLE ITEMS TO BE ATTACHED.
There is no attachment fee. There will be an additional \$.05 charge per non-standard addition to the pockets.

☐ Kapco \$1.65/per book ☐ Spine Tape \$.65/per book
☐ Card Sorting \$.03/per card

Prices subject to change without notice. All orders subject to acceptance by Davidson Titles, Inc.

I. CATALOGING SPECIFICATIONS

PROCESSING DESCRIPTIONS ON BACK CARBON.

Catalog Cards Processing.

A. Processing provided for (mark one below):

- ☐ Each title. ☐ Each book.

B. Catalog Cards Options.

If you do not want Davidson Titles' Standard Specifications, you may choose one of the following in each category below. Our standard is also shown in parenthesis for your convenience.

Easy ("E" with first 3 letters of author's surname).

- ☐ "E" with first ____ letter(s) of author's surname. ☐ "E" only.
☐ First ____ letter(s) of author's surname. ☐ All Caps

Fiction ("F" with first 3 letters of author's surname).

- ☐ "FIC" with first ____ letter(s) of author's surname.
☐ First ____ letter(s) of author's surname only.
☐ "F" with first ____ letter(s) of author's surname.
☐ "F" only. ☐ "FIC" only. ☐ All Caps

Non-Fiction (Dewey Number w/ first 3 letters of author's surname).

- ☐ Classification number with first ____ letter(s) of author's surname.
☐ All Caps

Individual Biography (92 w/ first 3 letters of biographee's surname).

- ☐ "B" with first ____ letter(s) of biographee's surname.
☐ 921 with first ____ letter(s) of biographee's surname.
☐ "B" with biographee's surname. ☐ All Caps

Collective Biography (920 w/ first three letters of author's surname).

- ☐ 920 with first ____ letter(s) of author's surname.
☐ All Caps

Story Collection (808.8 w/ first three letters of author's surname).

- ☐ "SC" with first ____ letter(s) of author's surname.
☐ All Caps

Foreign Language

- ☐ Language code with first ____ letter(s) of author's surname.
☐ All Caps

Reference

- ☐ "R" over Dewey Number. ☐ All Caps
☐ "REF" over Dewey Number.

II. POCKET, SPINE LABEL & MYLAR LOCATION INFORMATION

A. Pocket Location:

- ☐ Back Inside Cover ☐ Front Inside Cover
☐ Front Flyleaf ☐ Back Inside Flyleaf

B. Mylar -- ☐ Glued ☐ Taped ☐ Unattached

C. Spine labels will be attached 1" from bottom of book unless otherwise noted.

III. BOOKSTAMPING

- ☐ Bookstamp provided by customer--\$.05/per stamp
☐ Bookstamp cost (DTI purchase)--\$10.00, with additional \$.05/per stamp.

(Please PRINT what is to be on stamp, if stamp is not provided.)

IV. MARC RECORDS SERVICE

- ☐ Disk Only \$20.00 each, no barcodes.
☐ Sunlink, no charge CODE _____ ☐ Access PA, no charge CODE _____
☐ Unprotected barcode (with 50 book minimum) \$.49 each, includes disk
☐ Protected barcode (with 50 book minimum) \$.55 each, includes disk
☐ Additional protected barcodes \$.20 each
☐ Additional unprotected barcodes \$.10 each
☐ MARC Records order with less than 50 books (\$20.00 flat fee per order)

When you order MARC Records, you will receive:

1. a computer diskette containing the MARC Records for those titles cataloged,
2. one label per book printed with barcode, title of the book, and school name (additional labels may be ordered below), and
3. a paper report giving titles contained on the diskette.

Note: If the titles ordered are NYP, then you will not receive MARC Records for them.

To place your order on MARC Record, we ask for a 50 book minimum order. Orders placed for less than 50 books will be charged a flat \$20 fee rather than the book cost. Please order by at least 30% if you do not wish back orders.

1. Please indicate the software system you are using:

2. Type of computer being used:

- ☐ IBM or IBM compatible ☐ Apple II or Apple 2 compatible
☐ Macintosh

3. Disk size:

- ☐ 5-1/4 inch ☐ 3-1/2 inch

4. Select the automation choice that is compatible with your system's requirements:

- ☐ 87 MicroLIF ☐ USMARC 852 Holdings
☐ USMARC 949 Field Holdings

5. Note your school name as you would like it to appear on the barcode label (30 character maximum). PLEASE PRINT below.

6. INDICATE YOUR STARTING BARCODE (accession) NUMBER.

7. Please indicate the barcode type you are using:

- ☐ Code 3 of 9 ☐ Interleaved 2 of 5 ☐ Barcode 4
☐ Codabar ☐ Don't know (please send sample)
School prefix _____

8. One barcode label is included for each book. Additional quantity of identical barcode labels may be requested at additional cost. (When two of the same titles are ordered, each copy will be assigned a unique barcode number.)

One additional protected barcode label per entry at \$.20 each. One additional unprotected barcode label per entry at \$.10 each.

9. First barcode should be:

- A. ☐ unprotected ☐ protected A. ☐ unprotected ☐ protected
B. ☐ unattached ☐ attached B. ☐ unattached ☐ attached

C. First barcode location (circle one):

D. Second barcode location (X):

E	F	A	B
back		front	
G	H	C	D

Book laying face down

J	K	N	O
L	M	P	Q

Inside Front Cover

Inside Back Cover

R - On book pocket

S - 1/2" above pocket

E. Direction of first barcode label:

- ☐ horizontal (perpendicular to spine)
☐ vertical (parallel to spine)

F. Direction of second barcode label:

- ☐ horizontal (perpendicular to spine)
☐ vertical (parallel to spine)

Phone: 1-800-433-3903 • Fax: 1-800-787-7935